

# Our experience whilst setting up in Mumbai 2005

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1. Why we Started?

2. How we started?

3. Obstacles.

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# Why we Started?

Automation

Efficiency

Cost Reduction

Development

# How we Started?

Looked at outsourcing

Looked at partnership

Located Location

Located Office

Found out Legalities and Procedures

Set up with operations



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# Obstacles

Red Tape

Fob off

Lack of Information

Un Professionalism (we think!!!)

# What we did to overcome.

Use authority

Ask for help

Plead ignorance

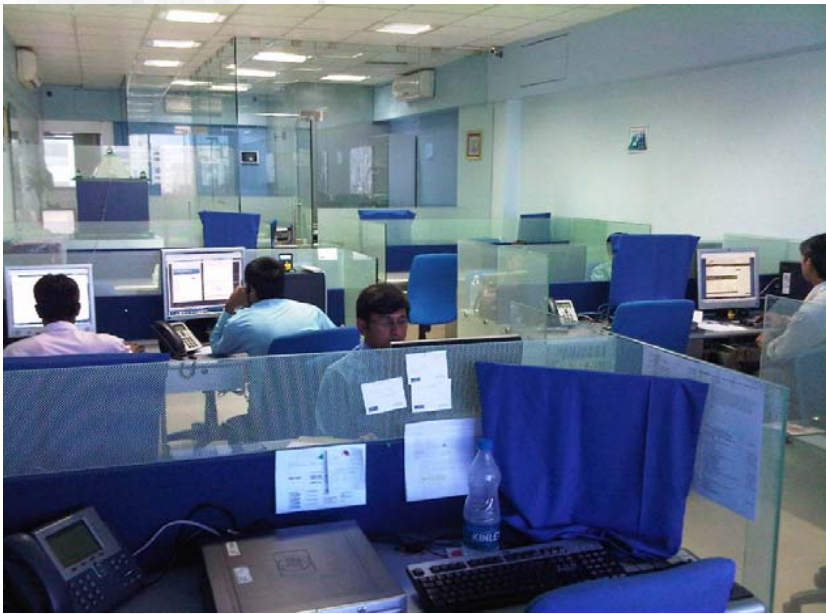
Show Money

# The Present

New office in Malad

Slowly bringing in Standards (ISO)

Getting more help from EMIB



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**ANY QUESTIONS???**