

Export Finance in Challenging Times



National College
for School Leadership (NCSL)
Triumph Road
Nottingham NG7 2GA

Friday 8 May 2009 7.45 am - 10.30 am

Export Finance in Challenging Times



Date: Friday
8 May 2009

Venue: National College for School Leadership (NCSL)
Triumph Road Nottingham NG7 2GA

Programme

- 07h45 **Registration and breakfast**
08h30 **Welcome and introduction**
Peter Hogarth, International Trade Director, UK Trade & Investment (UKTI) East Midlands
- 08h35 **Background to the crunch**
Rosie Smith, Deputy Agent, Bank of England East Midlands Agency
- 08h55 **Keynote speech via video link**
Lord Davies of Abersoch, Minister of State for Trade and Investment, BERR, UKTI and FCO
- 09h05 **Question and answer session**
09h20 **Financing and managing your export trade**
Ken Ackroyd, Regional Director Trade Finance Midlands and Eastern, Barclays Commercial Bank
- 09h45 **Reducing credit risk and accelerating cashflow**
Craig Simpson, Tax Director, Tenon
- 10h00 **Preparing your business for challenging times ahead**
Paul Edwards, Business Support Advisor, Business Link East Midlands
- 10h15 **Question and answer session**
10h30 **Close and networking**

Speakers

Rosie Smith is the Bank of England's Deputy Agent for the East Midlands.

- Rosie has been Deputy Agent in the region for 10 years, contributing to the Bank's intelligence gathering, primarily to contribute to the work of the Monetary Policy Committee.
- Prior to that, she worked for the Bank in London, in various roles in financial stability and economics.

Speakers (continued)

Lord Davies of Abersoch was appointed as joint Minister of State for the Department for Business, Enterprise & Regulatory Reform (BERR), UK Trade & Investment (UKTI) and the Foreign and Commonwealth Office (FCO) on 14 January 2009.

- Prior to this appointment, he was Chairman of Standard Chartered PLC. He joined the Board of Standard Chartered PLC in December 1997 and was Group Chief Executive from November 2001 until 2006.
- He was awarded a CBE for his services to the financial sector and the community in Hong Kong in June 2002.

Ken Ackroyd is Head of Barclays Trade Finance team throughout the Midlands and Eastern England.

- Ken has worked in the specialist field of trade finance for over 30 years.
- Prior to joining Barclays, he was Head of Global Trade Services at Fortis Bank in London where he was responsible for overseeing the development of their UK Trade Finance business and creation of Asia Link, a dedicated South East Asian business line.

Craig Simpson is a Tax Director for Tenon.

- Craig joined Tenon in 2007 and was promoted to Director in 2009. Prior to working for Tenon he spent two years at Premier Strategies, Tenon's niche tax consultancy and before that was a Partner at an independent accountancy firm based in Derby.
- He is an experienced tax professional who specialises in advising clients in the SME sector and is well known for thinking outside the box and presenting innovative ideas to solve tax problems.

Paul Edwards is a Business Support Advisor working within the Business Support Team for Business Link in the Nottingham City area.

- Paul offers business support to SME's under the Business Link brand, with the aim of developing the regions economy.
- Prior to joining Business Link, he was Technical Manager for a global adhesive and sealants company - responsible for UK and northern Europe.

Cost £43.70 (inclusive of VAT @15%) **Free for emita members**

To book go to www.emita.org.uk
or call the emita helpline: **0115 947 1767**

