

The Global Sourcing Challenge



Yew Lodge Hotel
Packington Hill
Kegworth
Derby, DE74 2DF

Wednesday 20 January 2010
5.15 pm - 8.00 pm

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Venue: Yew Lodge Hotel
Packington Hill, Kegworth, Derby DE74 2DF



Programme	Speakers (continued)
<p>17h15 Registration and refreshments</p> <p>18h00 Welcome and introduction</p> <p>18h05 Trading overseas - sustainable procurement <i>Dominic Limbrey, Managing Director, 3o Ltd</i></p> <p>18h35 A local company's experiences of sourcing overseas <i>Jane Albon, Managing Director, Natures Purest UK Ltd</i></p> <p>18h50 Sourcing beyond China: The emerging market in India <i>Dr Shefaly Yogendra, Independent Adviser</i></p> <p>19h15 Practicalities of sourcing from India <i>John Cave, Founder, Westhaven Worldwide Logistics and Sam Thiara, Business Development Manager, Emerson Process Management Ltd</i></p> <p>19h40 Question and answer surgery session</p> <p>20h00 Close and networking</p>	<p>Jane Albon is the Managing Director of Natures Purest UK Ltd and has been producing organic cotton baby products with a Chinese partner for the past 5 years.</p> <ul style="list-style-type: none">• After winning the M&S designer of the year award, Jane began her career with a large M&S supplier in Nottingham.• She started her own manufacturing company producing ladies designer wear, but was enticed back into industry in 1985 to supply the UK High Street with fashionable sportswear.• With UK manufacturing becoming increasingly difficult Jane set up an import division and started importing lines from Portugal in 1988. After trying Greece and Poland she finally settled for Chinese manufacturing in 1991. <p>Dr Shefaly Yogendra has been an independent adviser for over a decade to British investors on investments into funds and into companies in the life sciences area. She also works with British and Indian life sciences firms on capital and market access and other strategic issues.</p> <ul style="list-style-type: none">• Earlier Shefaly worked in corporate venturing in HCL Technologies, an Indian technology products and services group, becoming their youngest ever country manager in Europe at the age of 25.• Her multidisciplinary training includes a Bachelor's degree in Electronics Engineering, an MBA from IIM Ahmedabad in India, and then a Master's in Technology policy and lately a Doctorate in decision making both at the University of Cambridge. <p>John Cave is Founder of Westhaven Worldwide Logistics, a freight forwarding business which has been dealing with clients requirements in India for the last 6 years.</p> <ul style="list-style-type: none">• He has visited India and toured the main port and airport complexes in New Delhi and Mumbai and has travelled extensively within the country gaining first hand experience of the rail and road infrastructure.• John has presented on the opportunities and difficulties in trading with India to numerous trade organisations and set up www.importingfromindia.co.uk to be a free online resource to people who are trading with India for the first time. <p>Sam Thiara has spent 27 years working for a number of UK, European and US based manufacturers and is currently the Business Development Manager for Emerson Process Management Ltd.</p> <ul style="list-style-type: none">• As the former owner of a product sourcing company, Sam has undertaken numerous projects in the sourcing of products from the Indian marketplace to meet the needs of UK manufacturers.• Sam's experience of over 10 years in product (and services) sourcing offers an insight into both the benefits and risks often prevalent in this environment and how technology is leveraging new opportunities for collaborative working.

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