

# UK TRADE & INVESTMENT



## India

High Growth Sectors and Fiscal Stimulus Opportunities



September 2009

# Growth Sectors 2009 - 2013



Infrastructure



Manufacturing



Service



Knowledge  
Economy

# Infrastructure 2009 - 2013

## AREAS

- Power
- Telecoms
- Roads
- Civil Aviation & Airports
- Petroleum & Natural Gas
- Urban Infrastructure

## INVESTMENT



> US\$ 500 bn

## OPPORTUNITIES

- Consulting Engineers
- Master-planning
- Project Management
- Quantity Surveyors
- Construction specialists
- Applications and content developers
- Hydel power designers
- Network designers

# Services 2009 - 2013 (I)

## AREAS

- Banking & Finance
- Insurance
- Retail
- Tourism

## INVESTMENT



> 100% growth  
in demand

## OPPORTUNITIES

### Banking & Finance

- SME lending
- Pension market
- Foreign banks likely to be allowed to acquire local banks

### Retail

- Food and Grocery
- Home Improvement and Consumer Durables
- Apparel and Eating Out

## AREAS

- Real Estate & Construction

## INVESTMENT



> 100% growth  
in demand

## OPPORTUNITIES

- Housing: 25 million new units expected to be built in 7 years
- Office space for IT/ITES: 150 million sq. ft. across urban India by 2010
- Commercial space for organised retailing: 220 million sq. ft. by 2010
- Hotels and Hospitality: > 100k new rooms < 5 years

# Manufacturing 2009 - 2013

## AREAS

- Steel / Aluminium
- Textiles & Garments
- Electronics Hardware
- Chemicals
- Automobiles
- Auto Components
- Gems & Jewellery
- Food & Agro Product

## INVESTMENT

> US\$ 180 bn

## OPPORTUNITIES

### Steel / Aluminium

- Recycling plants for secondary aluminium
- Steel Servicing Centres
- Chemical & steel plant design

### Automotive

- Automotive R&D & Engineering centres

### Gems & Jewellery

- Set up jewellery design centres & training institutes

### Food & Agro

- Processing milk, sugar, fruit, vegetables, grain-based snacks and marine products
- Investment in supply chain infrastructure: cold chain and logistics

## AREAS

- Pharmaceuticals & Biotechnology

## INVESTMENT



> 300% growth

## OPPORTUNITIES

### Pharmaceuticals

- Marketing of Patented Drugs
- Contract Research and Manufacturing (CRAM)
- IT-enabled services including clinical / market data analysis
- Organised pharma retail

### Biotechnology

- Bio-informatics, Bio-pharma, Bio-agri and Bio-services

## AREAS

- Healthcare
- IT & IT-enabled Services

## INVESTMENT



> 300% growth

## OPPORTUNITIES

### Healthcare

- Service providers: curative and preventive in primary, secondary and tertiary care
- Diagnostics services: imaging and pathology labs
- Infrastructure: hospitals, diagnostic centres
- Healthcare BPO: medical billing, disease coding, forms processing and claims adjudication
- Training: large opportunity for training Doctors, Managers, Nurses and technicians

# Fiscal Stimulus

- Indian government has announced three Fiscal Stimulus Programmes
- Including July 2009 budget allocations Fiscal spend for new projects is US\$48.3 billion.

## Infrastructure spending

Roads  
Rail  
Power  
Aviation  
Ports  
Petroleum/NG



US\$  
34.3bn

## Other Infrastructure stimulus

Agriculture Rural  
Urban Development



US\$ 15bn

- Future FSPs may include additional spending on infrastructure projects and sector-specific packages

# Five Example Projects

Sector	Project Description	Value	Expected Time for Bids	Implementing Agency
Ports	Chennai Port plans to develop Mega Container Terminal on a BOT basis. The terminal with a rated annual capacity of 4 million TEUs, is likely to become operational by 2012-2013.	INR 37 bn (£494m)	RFQ floated, Nine consortiums have submitted their bids	Chennai Port Trust
Airports	Airport Authority Of India (AAI) has undertaken modernisation and expansion of Kolkata International Airport. The Project includes extension of runways, rapid exit taxiways, aprons, installation of navigation and surveillance systems, and setting up a new integrated building	INR 16 bn (£213m)	Ongoing	Airport Authority Of India/ ABB/ITD Cementation
Railways	Setting up new coach factory at Rar Bareilly(UP) with capacity of 1100 per year	INR 11.14 bn (£148m)	Expected within 3 months	Railway board
Energy	Two major wind power projects of 500 MW each in Karnataka and Tamilnadu.	INR 60 bn (£800m)	2012	NTPC
Construction (Roads)	Development of Eastern peripheral expressway (NE - II) around Delhi (135 km)	INR 23.33 bn (£311m)	within 6 months	National Highways Authority of India (NHAI)

Source:  
UKTI

## **Update old assumptions**

- Should India figure in your long-term strategy?

## **Understand opportunities**

- Speak to me direct, or contact our experts in India
- Monitor opportunity alerts / use our resources on the UKTI portal:

[www.uktradeinvest.gov.uk](http://www.uktradeinvest.gov.uk)

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