

# Kick Start your Business with South Africa

National Space Centre  
Exploration Drive  
Leicester  
LE4 5NS

Wednesday  
19 May 2010  
17h00 - 19h30



**emita**

the business network  
for international trade



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Wednesday 19 May 2010  
National Space Centre, Leicester

## Programme

**17h00 Registration and Light Refreshments**

**17h30 Welcome and Introduction**

**17h40 South Africa - Alive with Possibility**

*Brian Gallagher*, Trade Commissioner,  
UK Trade & Investment – South Africa

**18h00 South Africa's Fiscal Stimulus Package  
and Opportunities for UK Companies**

*Shakeel Mughal*, Business Specialist,  
UK Trade & Investment

**18h30 Case Study of Success in the South  
African Market**

*Eileen Williams*, Managing Director,  
ESTC Group

**18h55 Q&A and Discussion**

**19h30 Close and Networking Buffet**

## Speakers

**Brian Gallagher** took up his role as British Trade Commissioner to South Africa in late May 2006 on secondment to the Foreign and Commonwealth Office based in Johannesburg.

- Brian is a career civil servant having had spells in the private sector (oil & gas and marine industries).
- He has previously held a number of Director positions in the Department of Energy, Department of Trade and Industry and UK Trade & Investment involving the promotion of UK industry internationally.
- In 2001 Brian was appointed a Senior Civil Servant with global responsibilities for the oil & gas, aerospace, automotive, engineering, mining and marine sectors.

# Speakers (continued)

**Shakeel Mughal** is the UK Trade & Investment Business Specialist for South Africa.

- Shakeel brings substantial experience from the IT, business process outsourcing, telecommunications, industrial electronics, aerospace and defence sectors to help develop international trade opportunities for UK companies.
- He is a Chartered Engineer, a fellow of the Institute of Engineering and Technology, with a proven track record of establishing and delivering rapid growth of businesses for blue chip high technology multinational companies.
- Shakeel has held various senior management positions with a number of FTSE 100 companies where his geographic focus has been on Africa, Middle East, India and South East Asia.

**Eileen Williams** is Managing Director of Events Stewarding Training and Consultancy Ltd (ESTC Group).

- Established in September 2005, ESTC has since achieved a number of business awards and is currently trading in 4 overseas markets, with 3 additional markets due to come on line by the end of 2010.
- Eileen has been in adult education for over 20 years and has been involved in co-writing international training qualifications in spectator safety with City and Guilds. This product has successfully been delivered to 3,500 stewards who will work during the FIFA 2010 World Cup in South Africa.
- The company has developed an extensive client base and secured business with the Hellenic Football Federation, the Cypriot Football Federation (on a 10 year contract) and work for UEFA Euro 2012 in Poland. These contracts are to provide staff training and development, safety management consultancy and supply of security staff.

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