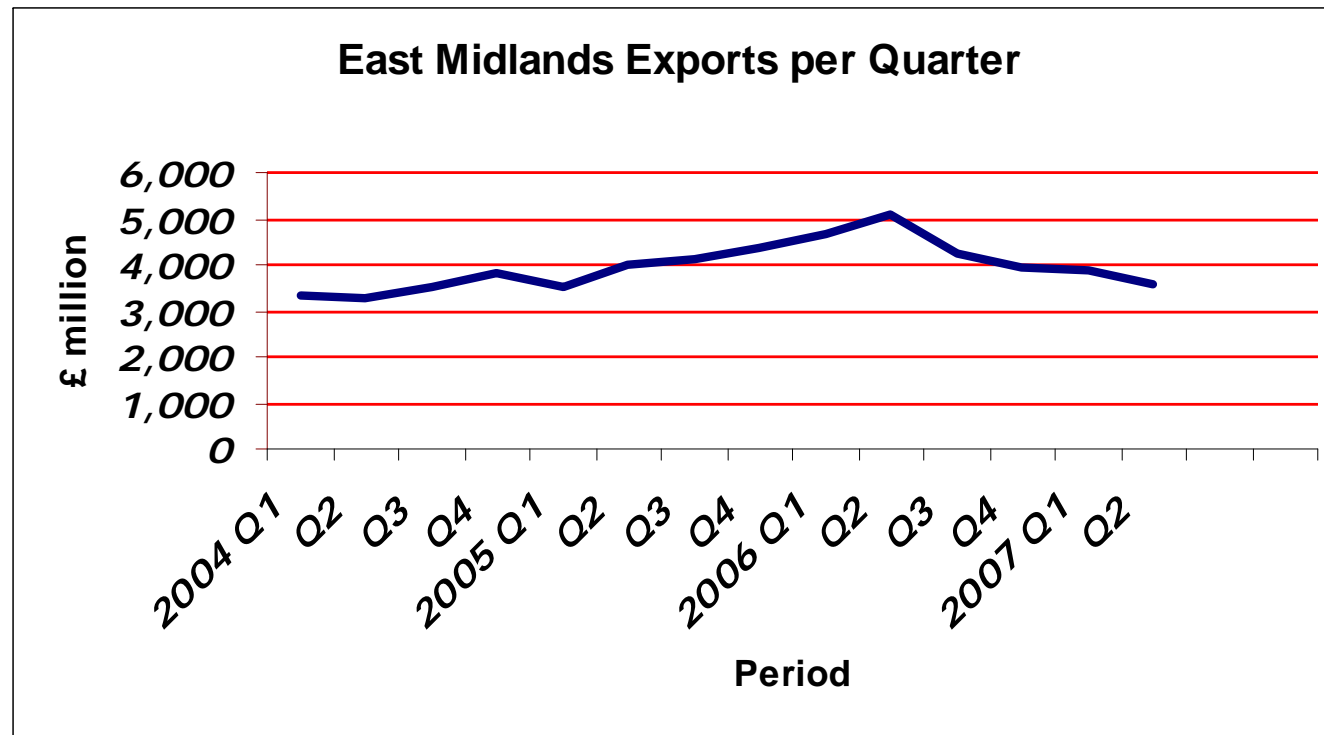


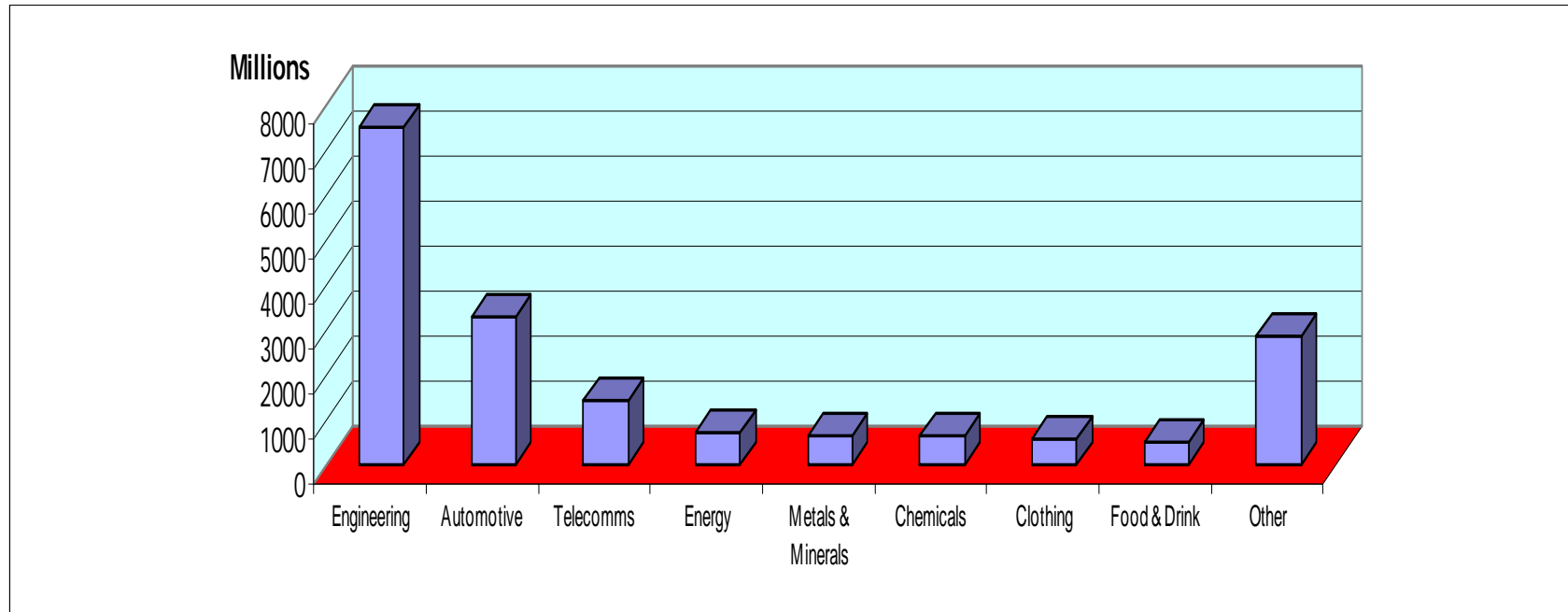
Peter Hogarth
International Trade Director
UK Trade & Investment – East Midlands

- Exports from the East Midlands
- Benefits of Exporting
- Sectors and Markets Important to the East Midlands
- Opportunities
- Globalisation
- What to do about it?

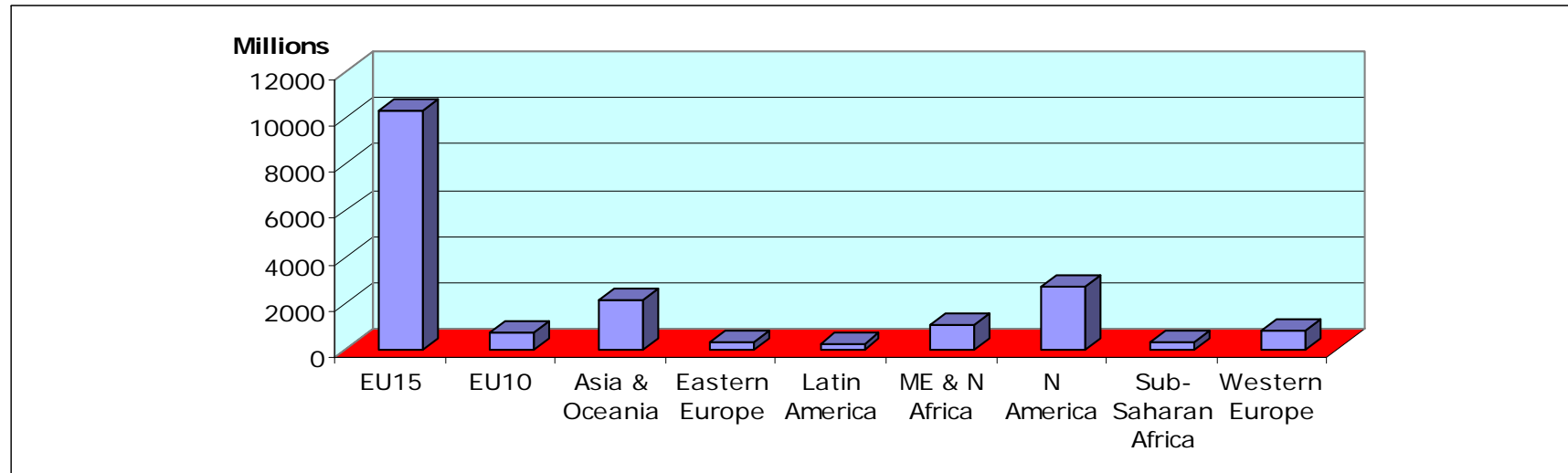
EM Exports per Quarter



EM Exports by Sector

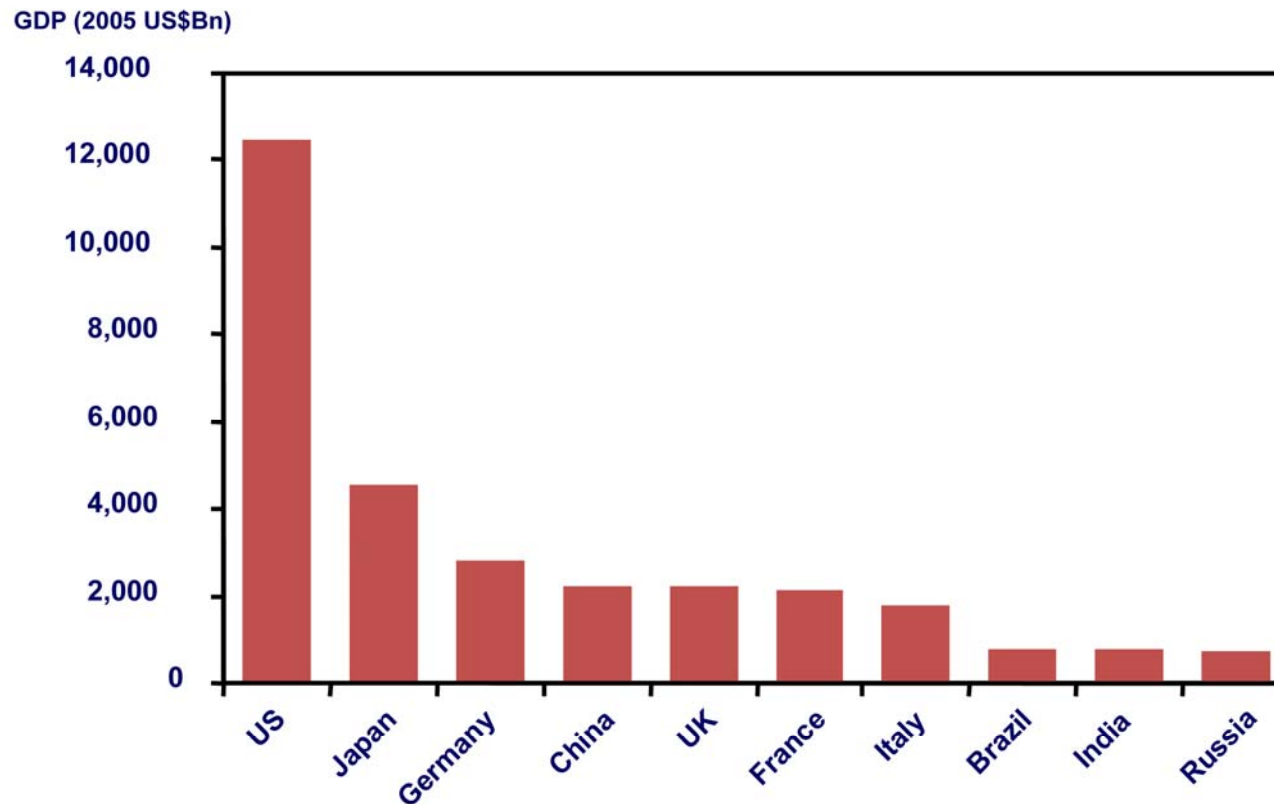


EM Exports by Country Group



The Future – Top 10 Economies

China and India are now established amongst the World's Top 10 Economies

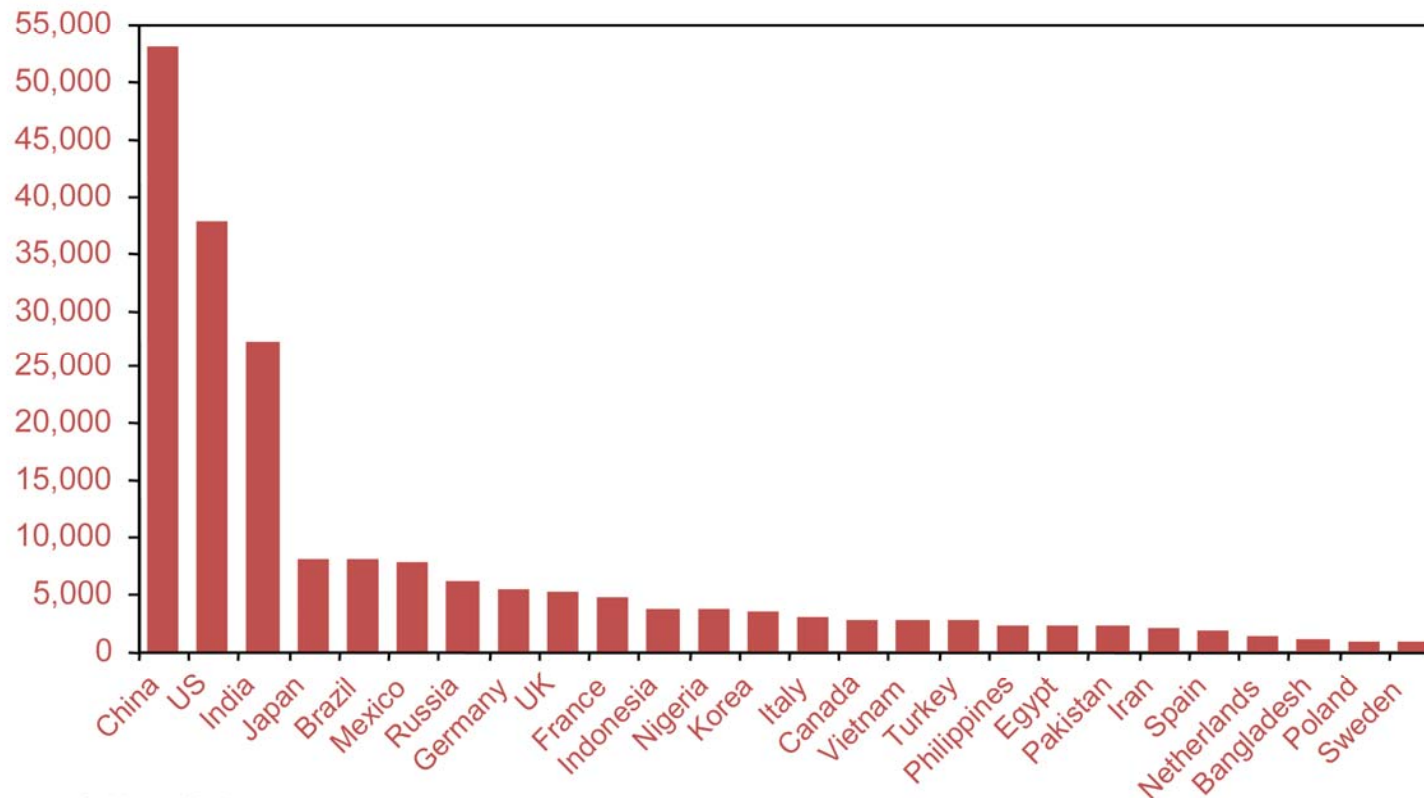


Source: Goldman Sachs

The Future – leading Economies

The picture is changing significantly –
By 2050 Asia will be the dominant continent

GDP (2005 US\$Bn)



Source: Goldman Sachs

EM Exports BRIC Countries

Country	EM Exports £x1,000	Population x million
Brazil	112,297	188
Russia	121,109	143
India	168,448	1,095
China & HK	679,293	1,314

EM Exports Comparison

Country	EM Exports £x1,000	Population x m
Brazil	112,297	188
Russia	121,109	143
India	168,448	1,095
China & HK	679,286	1,314

Country	EM Exports £x1,000	Population x m
Greece	149,692	11
Finland	229,419	5
Portugal	187,184	11
Ireland	1,073,957	4

The Way Ahead

- **Where is your market now?**
 - **And where will it be in ten years time?**
- **Where do you purchase your materials and components from now?**
 - **And where will you buy from in future?**
- **Where is the centre of technology development for your products now?**
 - **Where will it be in future?**